



EVENT DESCRIPTION

Project Partner: REGEA

Title of the event: EPC information seminar

Date & location: 22nd April 2015, Zagreb

Organiser(s): REGEA

Number of Participants: 37

Summary

REGEA as regional facility centre announced public invitation for joining the Streetlight-EPC work groups. Work groups are divided considering the competence and interests of its participants. There were three workgroups: technical, ESCO and law/financial. All the work group meetings were open discussion moderated by REGEA. Final conference took place during Energy efficiency fairs in Zagreb.

Objectives & main programme points

The objective of final EPC information seminar was to summarize all the conclusions, lessons learned and to reassemble all the participants from past working group meetings.

The final EPC information seminar was joint venture with another IEE project EESI 2020.

Besides presentation and discussion moderator, REGEA had place where published materials (Step by step guide, quick checks) have been shared.

Conclusions & lessons learnt (based on stakeholder input)

All the participants showed improvement in understanding EPC market, potential risks and barriers to be solved. Marketing and promotional activities as well as the implementation of the pilot projects are the key activities to get EPC market growing. Facilitation service and facilitators established within Streetlight-EPC project has important role in those activities as a “one stop shop” for all stakeholders (financial institutions, ESCOs and local authorities). It is important to emphasize all the advantages and disadvantages of the EPC model of financing from the very beginning of the facilitation service in order to gain trust from the stakeholders. Barriers for the EPC project implementation exist and that is why very few EPC projects have been implemented. All barriers are solvable and the additional effort must be done to overcome them and start producing examples of a good practice.



